

Elise 5

**ARCHIMED
PARTNERS
PROGRAM**





STAND OUT WITH A UNIQUE, UNRIVALED EDM SOLUTION

YOUR GATEWAY INTO A SOARING EDM MARKET

The Electronic Document Management (EDM) sector has a tremendous amount of support in the global IT market.

EDM market size is expected to surge from **USD 24.62 Billion in 2015** to **USD 59.87 Billion by 2020**, at an estimated Compound Annual Growth Rate (CAGR) of **19.5%***.

WHY PARTNERING WITH ARCHIMED IS SOMETHING YOU WANT TO BE A PART OF

A fast growing challenger in the EDM market, Archimed has been guiding companies with their digital strategy for over 20 years. And we're not slowing down. **The past four years alone have seen us grow by 25%. A statistic our partner network continues to benefit from.**

Our innovative approach to EDM sees us consistently investing at least 25% of our sales in R&D each year.

Archimed and its partners have hundreds of diverse clients in both the public and private sectors including: insurance, banking, defense, energy, industry, services, security, transport, telecommunications and others.

* Source: Research and Markets

We have a global reach with an expanding network of preferred partners on three continents: North America, Europe and Africa. Each day, Archimed technology manages millions of documents for tens of thousands of users.

Archimed relies exclusively on its partner network to support growth and international development through the sale and integration of Elise.

YOUR PARTNERSHIP COMES WITH AN ORIGINAL SOLUTION: ELISE

Integrating Elise into your product catalogue sets you apart from the competition in a unique and compelling way. Turnkey by design, Elise was created to be an efficient EDM that could be operational from the get-go within all business departments.

Elise integrates seamlessly and completely with existing IT systems, factoring in all repositories and master data. It has a superb price/performance ratio featuring exclusive innovations at a very competitive cost. The result for your customer is better control of the business, more informed decision making and ultimately, increased profitability.

Elise meets the highest technology standards, allowing you to focus your initiatives on customer training, high value-added service and support rather than on technical issues, installation and development.

THE ARCHIMED PARTNER PROGRAM: A UNIQUE EDM OPPORTUNITY

At Archimed, we pride ourselves on the quality of our partners, who are critically selected for their expertise and consultative proficiency. Strategically matching our partners to each of our markets produces the best possible EDM experience for our customers, and a profitable operation for you.

PROGRESSIVE SUPPORT ADAPTED TO YOUR PRECISE NEEDS

We have designed each partner program to suit specific partner needs. With Archimed, you'll be provided with:

- ✓ Comprehensive training courses: sales, pre-sales, technical and support
- ✓ Certifications
- ✓ Personalized support, for both the commercial phase and project phase
- ✓ Customized marketing support (tools, events, communication media)
- ✓ Unparalleled technical support
- ✓ Selling tools: demonstration platforms, video demonstration

THE TOP 5 REASONS TO BECOME AN ARCHIMED PARTNER



01

A profitable partnership providing customers with new services and on-going training.

02

Strong development potential among customers. Elise is quickly and easily deployed to all departments and processes.

03

A structured and proven program offering quick advancement for partners.

04

An unwavering commitment to our partners with marketing, sales and technical support.

05

A regularly updated solution refreshed with new features (ex. cloud services).

**Become an Archimed certified partner and
stand out in the EDM crowd!**

<http://www.archimed.fr/en/>



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